



TRANSFORMING THE WAY THE WORLD WORKS

# Connecting the Physical and Digital Worlds

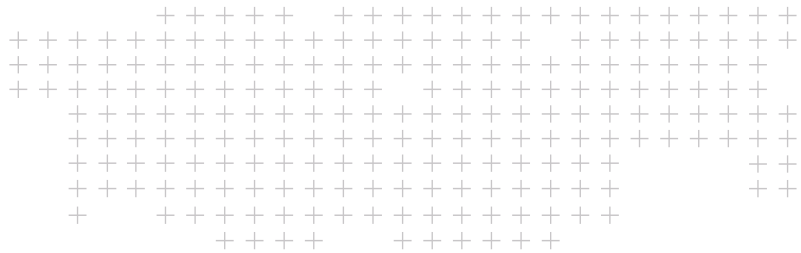


2018 Annual Report



## ABOUT TRIMBLE

▶ **Trimble is transforming the way the world works** by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety, and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial and transportation and logistics.





# Management Information

## BOARD OF DIRECTORS

**Ulf J. Johansson, Ph.D.**

Chairman  
Business Consultant

**Steven W. Berglund**

President and  
Chief Executive Officer

**Dr. Kaigham J. Gabriel**

President and Chief Executive Officer,  
Draper

**Merit E. Janow**

Dean, School of International and  
Public Affairs, and Professor of Practice,  
Columbia University

**Meaghan Lloyd**

Partner,  
Gehry Partners, LLP

**Sandra MacQuillan**

Chief Supply Chain Officer,  
Kimberly-Clark Corporation

**Ronald S. Nersesian**

President and Chief Executive Officer,  
Keysight Technologies

**Mark S. Peek**

Managing Director & Co-Head,  
Workday Ventures

**Johan Wibergh**

Group Chief Technology Officer,  
Vodafone

## EXECUTIVE MANAGEMENT

**Steven W. Berglund**

President and  
Chief Executive Officer

**Robert G. Painter**

Senior Vice President  
Chief Financial Officer

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## BUSINESS OPERATIONS

**Mike Bank**

Senior Vice President

**Bryn A. Fosburgh**

Senior Vice President

**Ron Bisio**

Senior Vice President

**Darryl R. Matthews**

Senior Vice President

**Roz D. Buick, Ph.D.**

Senior Vice President

**Sachin J. Sankpal**

Senior Vice President

**Thomas Fansler**

Senior Vice President

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## STAFF OPERATIONS

**Prakash Iyer**

Senior Vice President  
Software Architecture  
and Strategy

**Michael Lesyna**

Senior Vice President  
Strategy and  
Corporate Development

**James A. Kirkland**

Senior Vice President  
General Counsel

**E. Michael Scarpa**

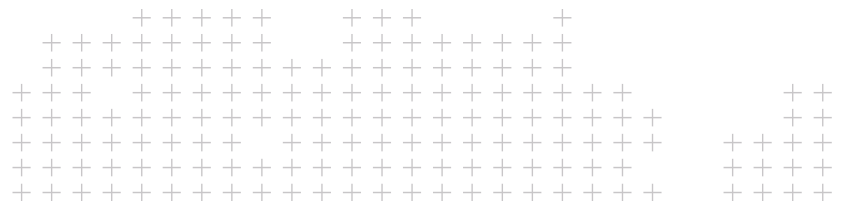
Senior Vice President  
Chief Human  
Resources Officer

**Leah K. Lambertson**

Senior Vice President  
Operations and  
Chief Information Officer

**Julie A. Shepard**

Vice President  
Finance and  
Chief Accounting Officer

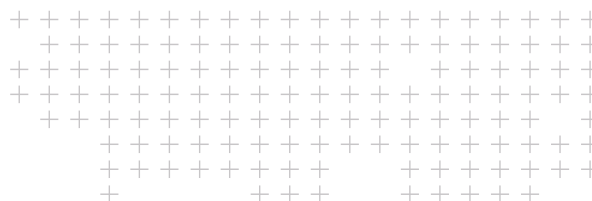


## CORPORATE HEADQUARTERS

**Trimble Inc.**  
935 Stewart Drive  
Sunnyvale, California 94085  
+1 (408) 481-8000  
www.trimble.com

## TRIMBLE INVESTOR INFORMATION

Traded: The NASDAQ Stock Exchange  
Symbol: **TRMB**



## STOCKHOLDER INFORMATION

**Independent Auditor**  
**Ernst & Young LLP**  
San Jose, California

**Transfer Agent & Registrar**  
**American Stock**  
**Transfer & Trust Company**

6201 15th Avenue  
Brooklyn, New York 11219  
+1 (800) 937-5449  
www.amstock.com  
info@amstock.com

### Investor Relations Contact

+1 (408) 481-7838  
investor\_relations@trimble.com

## LOCATIONS

Argentina	Hungary	Poland
Australia	India	Romania
Austria	Indonesia	Russia
Belgium	Ireland	Saudi Arabia
Brazil	Italy	Singapore
Bulgaria	Japan	South Africa
Canada	Kenya	Spain
China	Korea	Sweden
Denmark	Lithuania	Switzerland
Finland	Malaysia	Thailand
France	Mexico	United Arab Emirates
Germany	Netherlands	United Kingdom
Ghana	New Zealand	United States of America
Hong Kong	Norway	

The company's annual report on Form 10-K, as filed with the Securities Exchange Commission, accompanies this annual report to stockholders and is also available on the Investor Relations section of the Company's website at: [www.trimble.com](http://www.trimble.com).

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