



March 3, 2017

## **Trimble Acquires Savcor Oy and Silvadata to Expand its Global Reach and SaaS Solutions for the Forest Industry**

SUNNYVALE, Calif., March 3, 2017 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced today that it has acquired the forestry business of Savcor Oy, a global supplier of forestry solutions for performance optimization and enterprise management. Trimble has also acquired Silvadata, a provider of cloud-based data, collaboration and workflow automation services to small- and medium-sized forestry companies. The acquisitions expand Trimble's global reach and complement Trimble's Connected Forest solutions. Financial terms were not disclosed.

Trimble's Connected Forest solutions manage the full raw materials lifecycle of planning, planting, growing, harvesting, transporting and processing. The solutions improve decision making at every step—from forest to mill and from land acquisition to product delivery—by combining industry-specialized software and state-of-the-art hardware into solutions for land, forest and fiber management. With the addition of Savcor and Silvadata to the Connected Forest portfolio, Trimble now offers the most comprehensive supply chain solutions available to the forest industry today.

"The Savcor and Silvadata acquisitions build upon our strategy to provide global customers with a complete end-to-end ecosystem for forest management, traceability and timber processing," said Ken Moen, general manager of Trimble's Forestry Division. "Our fundamental focus is to provide integrated solutions that drive agility, improve efficiency and provide better visibility at each stage of the forest lifecycle."

### **Savcor Oy**

Headquartered in Finland with offices in Brazil and Germany, the Savcor forestry business provides information and online diagnostic solutions for forestry processing and production planning.

Complementing Trimble's Connected Forest solutions, Savcor's Zenith software manages forestry information for land acquisition planning and assessment, silviculture, harvesting and logistics to receiving timber at the mill. Savcor's Wedge™ software provides online process diagnostics by integrating and analyzing data from a variety of mill system sources to identify production bottlenecks and streamline mill operations.

"Savcor's Latin America and European presence, coupled with Trimble's worldwide expertise and broad portfolio, offers forestry customers a global solution that addresses the challenges of automation across the enterprise," said Jukka Rautiainen, CEO Savcor Oy. "We are excited to be part of this opportunity and look forward to contributing to the delivery of a comprehensive, digital solution that brings value to the industry."

### **Silvadata**

Finland-based Silvadata is a provider of cloud-based data, collaboration and workflow automation services to small- and medium-sized forestry companies for lifecycle enterprise management.

Silvadata's SilvaPro is a Software-as-a-Service (SaaS) for partner collaboration used by forestry management associations, forest owner unions, private forestry owners and professionals for forestry lifecycle management functions. SilvaPro is specifically designed to address forest management, planning, wood procurement, work site planning and execution.

"Silvadata has created a cloud-based network for collaboration among participants in the forest industry. The solution facilitates a simple approach to data management and workflow efficiency for its users," said Jani Kaskinen, CEO Silvadata. "We look forward to working with Trimble to continue to grow the business and expand Trimble's Connected Forest offerings."

### **About Savcor Oy**

Savcor has more than 35 years of experience in the global forest product and process industry. Since 1986, Savcor has been providing software solutions to leading forest companies to improve their efficiency in the wood value chain from the forest to final products. As a leading forestry software provider based in Finland, Savcor provides specialized software solutions for raw material purchasing, harvesting, logistics and processing.

For more information, visit: <https://www.savcor.com/en>.

## **About Silvadata**

Silvadata provides enterprise applications and services for the private forest management industry. The company was founded in 1985 and has over 1,200 end users in over 150 customer organizations. The Silvadata portfolio addresses private forest management, wood trading and financial systems. In addition, training, consulting, hosting and support services are provided for our customers. For more information, visit: <https://www.silvadata.fi> or contact: [info@silvadata.fi](mailto:info@silvadata.fi).

## **About Trimble's Forestry Division**

Trimble's Forestry Division offers land, forest and fiber management solutions that improve the productivity and operations for some of the world's most recognized integrated forest product companies, forest land owners, timberland investment, conservation, state and federal departments as well as international food processing companies involved in environmental, social and economic land management. The Connected Forest solutions manage the full raw materials lifecycle of planning, planting, growing, harvesting, transporting and processing.

For more information, visit: [www.trimble.com/forestry](http://www.trimble.com/forestry).

## **About Trimble**

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial and transportation and logistics. For more information about Trimble (NASDAQ:TRMB), visit: [www.trimble.com](http://www.trimble.com).

*This press release contains forward-looking statements regarding the business operations and prospects of Trimble, including the impacts of the Savcor and Slivadata acquisitions on expanding Trimble's Forestry Division's global reach and solution offerings to the forestry industry. These forward-looking statements are subject to change, and actual results may materially differ due to certain risks and uncertainties. Factors that could cause or contribute to changes in such forward-looking statements include, but are not limited to (i) realizing the anticipated benefits of the acquisition, (ii) Trimble's ability to integrate Savcor's Zenith and Wedge solutions and Silvadata's SilvaPro SaaS solution with Trimble's Connected Forest solutions to deliver comprehensive solutions that provide value to forestry customers, (iii) Trimble's ability to expand internationally and grow its Forestry Division business through the acquisitions, and (iv) the risks and uncertainties associated with unexpected expenditures or assumed liabilities that may be incurred as a result of the acquisition. More information about potential factors which could affect Trimble's business and financial results is set forth in reports filed with the SEC, including Trimble's quarterly reports on Form 10-Q and its annual report on Form 10-K. All forward-looking statements are based on information available to Trimble as of the date hereof, and Trimble assumes no obligation to update such statements.*

GTRMB

To view the original version on PR Newswire, visit: <http://www.prnewswire.com/news-releases/trimble-acquires-savcor-oy-and-silvadata-to-expand-its-global-reach-and-saas-solutions-for-the-forest-industry-300417875.html>

SOURCE Trimble

News Provided by Acquire Media