



Trimble and Kuebix Launch Next-Generation Community Load Match Capabilities to Simplify Finding and Filling Truckload Capacity

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Evolution Marks First Milestone Towards Connecting the Transportation Supply Chain

SUNNYVALE, Calif. and MAYNARD, Mass., May 28, 2020 /PRNewswire/ -- Trimble (NASDAQ: TRMB) and Kuebix announced today new capabilities for its Community Load Match platform, a solution that facilitates collaboration between shippers and carriers to optimize how freight moves throughout the supply chain. Kuebix is a Trimble Company and part of the Transportation Sector.

This latest version of Community Load Match marks the first milestone in achieving Trimble and Kuebix's mission of a connected transportation supply chain since Kuebix was acquired in January 2020. Now, Community Load Match enables shippers to use advanced matching capabilities to more easily find available carriers for their truckload shipments and leverage improved map visualization through Trimble MAPS. For carriers, these capabilities give them direct access to Kuebix's community of more than 20,000 shippers for matching shipment requirements with available truckload capacity.

"Just four months post-acquisition, a joint Trimble-Kuebix team is releasing the next-generation capabilities of Community Load Match, powered by our community of shippers and a rapidly growing network of Trimble carriers," said Dan Clark, Kuebix founder and Trimble vice president of Product Innovation & Strategy. "This is an exciting first step as we pursue our vision of a truly connected supply chain."

Kuebix integrates with Trimble's Innovative, TMW.Suite and TruckMate carrier transportation management systems (TMS), allowing shipment data to seamlessly flow between systems for maximum efficiency. Connecting Kuebix shippers with Trimble's carrier network through a single integrated platform brings together two of the largest shipper-carrier ecosystems in North America.

"Trimble's acquisition of Kuebix is part of our strategy to enable a collaborative, fully-connected supply chain," said James Langley, senior vice president, Trimble Transportation. "The evolution of the Community Load Match platform represents a tangible step toward achieving this mission, making it easier for shippers and carriers to work together to identify capacity and more efficiently move freight."

Community Load Match connects shippers with a rapidly growing carrier community from Trimble's network of 1.3 million commercial trucks, digital freight matching services and brokers to meet truckload needs on one platform. Shippers can easily request and receive rates from the carrier community, including their contracted carriers. Kuebix's shipping community is composed almost entirely of direct shippers and manufacturers, resulting in a high-quality source of freight for carriers. Community Load Match provides the ability to designate preferred lanes, ensuring that carriers are only connected with shipping customers with requirements in lanes they are looking to fill. Kuebix also offers shippers complimentary rate assessments leveraging community carriers to optimize logistics operations and source new capacity.

Shippers can begin leveraging Community Load Match with [60 free days of Kuebix Business Pro TMS](#). Carriers can begin filling their open capacity and finding new customers by becoming a [Kuebix Community Carrier](#).

About Kuebix

Kuebix, a Trimble Company, provides a transportation management system (TMS) that powers one of North America's largest shipping communities. Kuebix is transforming the transportation industry with a common TMS platform for shippers, carriers and intermediaries to enable new levels of visibility and efficiency for the entire market. By connecting all logistics stakeholders on a single platform, shippers gain access to available capacity and competitive pricing, while brokers and carriers increase their business and gain superior asset utilization. Kuebix is a modular solution designed to scale to meet the needs of supply chains of every size and level of complexity. Built on multi-tenant cloud technology, Kuebix's connected platform enables customers to simplify ERP and other integrations to drive rapid onboarding and ROI. Kuebix is headquartered in Maynard, Mass. For more information visit: www.kuebix.com.

About Trimble Transportation

Trimble Transportation is multi-modal and provides solutions for the long-haul trucking, field service management, rail and construction logistics industries to create a fully integrated supply chain. In trucking, Trimble provides enterprise and mobility solutions focused on business intelligence and data analytics; safety and regulatory compliance; navigation and routing; freight brokerage; supply chain visibility and final mile; transportation management and fleet maintenance. With an intelligent ecosystem of products and services, Trimble enables customers to embrace the rapid technological evolution of the industry and connect all aspects of transportation and logistics—trucks, drivers, back office, freight and assets. Through the combined legacy of ALK, PeopleNet, TMW Systems and 10-4 Systems, Trimble delivers an open, scalable platform to help customers make more informed decisions and maximize performance, visibility and safety. For more information about Trimble Transportation, visit: <https://www.trimble.com/transportation-logistics>.

About Trimble

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming industries such as agriculture, construction, geospatial and transportation. For more information about Trimble (NASDAQ:TRMB), visit: www.trimble.com.

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