



## **Trimble Partners with Command Alkon for the Construction Materials Market Company to Expand its Wireless Mobile Resource Management Segment**

**SUNNYVALE, Calif., Oct. 5, 2004** -- Trimble (NASDAQ: TRMB) announced today that its subsidiary, Trimble Mobile Solutions, Inc. (™S), has signed an agreement to partner with Command Alkon Incorporated to further expand its wireless mobile resource management (MRM) solutions in the construction materials market.

As part of the agreement, Trimble and Command Alkon will work together to market Trimble's MRM solution to Command Alkon customers as well as provide new customers with a bundled vehicle and office enterprise package for fleet management. In addition, Trimble has granted an intellectual property license to Command Alkon to support its current auto-status customers.

"We will support our wireless customers and focus on integrating vehicle information into our dispatch and quality control systems. With this partnership, ™S and Command Alkon ensure that the efforts of the leading provider of wireless solutions and leading provider of dispatch, batching, quality control and management solutions are working together for the benefit of the industry," said Ken Robinson, CEO Command Alkon.

"Systems integration of vehicle information has become the focal point for a successful implementation of wireless auto-status solutions," said Rick Beyer CEO of Trimble Mobile Solutions, Inc. "Our partnership with Command Alkon will allow for a stronger product offering for the construction materials industry to maximize their vehicle productivity using Trimble Mobile Solutions' MRM auto-status solution."

Both Trimble and Command Alkon will work with McNeilus Companies Inc., a subsidiary of OshKosh Truck Corporation (NYSE: OSK) and a leading manufacturer of ready-mix and refuse trucks in the U.S. McNeilus is the only truck manufacturer authorized to offer Trimble's auto- status solution for the ready mix construction market.

"We are delighted that Trimble and Command Alkon have entered into this partnership," said Tom Harris, McNeilus' vice president, Ready Mix. "We know this will give our customers more flexibility in their fleet management office enterprise choices."

### **About Command Alkon**

Headquartered in Birmingham, Alabama, Command Alkon Incorporated develops, markets and supports software and hardware solutions for construction material producers including ready-mix concrete, aggregate, block and asphalt producers. Command Alkon is a company created by the merger of Command Data Incorporated and Alkon Corporation, and employs approximately 300 people in its Birmingham, Columbus, UK, Australian and Southeast Asian offices. For over 30 years our combined resources have served the construction materials industry. Our histories are unmatched in terms of financial stability and long term commitment to our customers.

For more information visit: [www.commandalkon.com](http://www.commandalkon.com).

### **About McNeilus**

McNeilus Companies Inc., a subsidiary of Oshkosh Truck Corporation [NYSE: OSK], is a leading manufacturer of concrete mixers, concrete batch plants and refuse bodies. For more information on the company, go to [www.mcneiluscompanies.com](http://www.mcneiluscompanies.com).

### **About Trimble Mobile Solutions, Inc.**

Trimble Mobile Solutions, Inc. offers complete solutions for mobile resource management (MRM). These solutions integrate real-time vehicle and driver information with location and time data to provide fleet owners with reliable control and optimized fleet performance. Customers throughout the construction, field service, and enterprise vehicle markets rely on ™S solutions.

### **About Trimble**

Trimble is a leading innovator of Global Positioning System (GPS) technology. In addition to providing advanced GPS components, Trimble augments GPS with other positioning technologies as well as wireless communications and software to create complete customer solutions. Trimble's worldwide presence and unique capabilities position the Company for growth in emerging applications including surveying, automobile navigation, machine guidance, asset tracking, wireless platforms, and telecommunications infrastructure. Founded in 1978 and headquartered in Sunnyvale, Calif., Trimble has more than 2,000 employees in more than 20 countries worldwide.

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